Junior SG



Junior Enterprise St. Gallen

Head of Sales & Project Management (40%)

Junior SG is a student consultancy offering management consulting for startups, SMEs and companies mainly in the DACH region. If you want to learn more about us visit us on juniorsg.ch.

Your profile

- In Masters / End of Bachelors and continue with Masters at HSG
- · Entrepreneurial personality and interested in consulting
- · Eloquent and sympathetic mode of expression
- · Leadership skills
- First experiences made in consulting, at least via consultancy like courses
- Basic Excel knowledge (or willingness to learn it)
- · Languages: excellent written and spoken German and English
- Availability: 40% (at least until the end of autumn semester 2021)

Your responsibilities

- In charge of the Sales-PM Department (3-5 Members)
- · Planing and continuation of sales-campaigns
- · Customer relations and acquisition
- Organisation and coordination of multiple projects
- · Creating offers and planing projects
- · Lead projects and actively manage teams

What we offer

- Relevant practical experience
- · Flexible work schedule
- · All project-related work is paid
- · Get in contact with various companies and enlarge your professional network
- · Internal training and workshops
- Opportunity to develop your leadership and management skills
- · Being a part of the Junior Enterprise Network and participate in international conferences

Interested? Send your CV to **vincent.leemann@juniorsg.ch**Further questions? Don't hesitate to contact us.









